# Foundation 3.0

Why impact and program related investments should be part of foundations' toolbox



shaping impact
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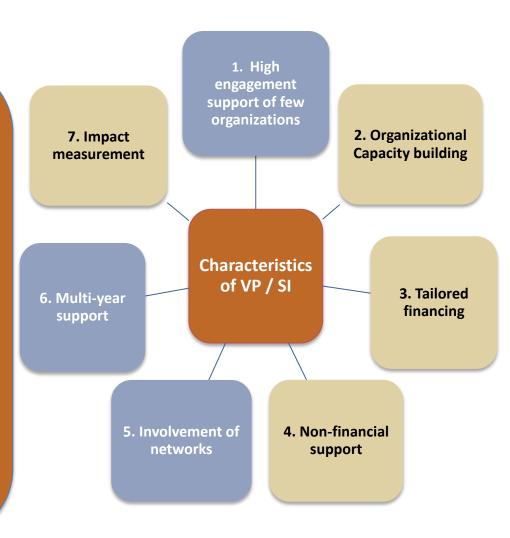
noaber<sub>foundation</sub>

corporate 2004 societal impact



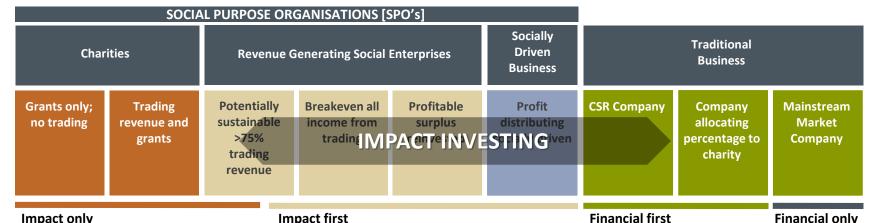
### **VP & SI - definition**

- Venture Philanthropy & Social Investment work to build stronger societal purpose organisations by providing them with both financial and nonfinancial support in order to increase their societal impact
- The VP/SI approach includes the use of the entire spectrum of financing instruments (grants, equity, debt etc.) and pays particular attention to the ultimate objective of achieving societal impact



## spectrum

**Primary** Primary Organizations can create 'blended' social and financial value driver is driver is to create to create social value financial value



**Impact first Financial only** Impact only



**Venture Philanthropy** 













Based upon: John Kingston, Venturesome



**Endowment** management

# Impact management

#### Why VP?

Increased impact as SPO1:

- improves service delivery (81%)
- improves management (69%)
- more sustainable and fundable (68%)
- clearer focus on impact (91%)
- improve impact measurement (84%)

#### Why PRI?

- educational effect of investment
- investment encourages sustainability
- more efficient use of money (recycling)

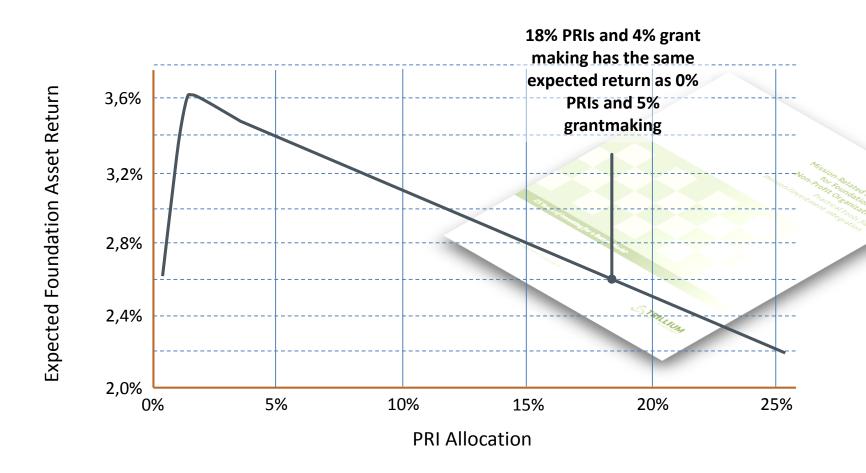
<sup>&</sup>lt;sup>1</sup> Inspiring Scotland's first 5 yrs – an independent research

Impact **Endowment** Fiduciary duty? **Negative screening!** 





# foundations' return



Mission-Related investing for Foundations and Non-Profit Organizations; Practical Tools for Mission/Investment Integration; Trillium Asset Management

### in conclusion

**VP and PRI = must CONSIDER on impact mngt side** 

Impact Investment = must DO on endowment mngt side

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